



What can charity speakers say at a CBACFC event?



**Do...talk
about your
charity's
mission**

You could also say, if you received funds last year, what that amount is enabling you to accomplish. You should also mention that the CFC helps not

CBACFC charitable organizations cannot solicit Federal employees specifically for their organization. However, you can talk about your charity's mission and how funds from CFC help. For example, explain what even a \$1 per pay (\$12 military; \$26 civilian) could do for your charity!



**Don't...solicit
directly for your
nonprofit**



**Do...say
how CFC
funds help**

Please do not collect personal information through raffles or mailing lists. If a Federal employee would like more information, please ask them to contact you after the event.

only your charity, but over 4,000 charities in the Chesapeake Bay Area and around the world. CFC gets the word about your charity, the funds are unrestricted and can be depended upon during the upcoming year.



**Don't...collect
personal
information**



**Do...thank
federal
employees**

This is also a great time to thank Federal employees for their generosity. The Chesapeake Bay Area CFC was the third largest CFC in the world in 2011, raising over \$6.8M total. All of the funds come directly from designations made by Federal employees.